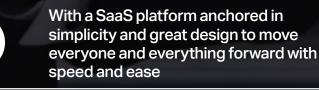
Achieve better outcomes with the most advanced virtual data room platform

Every day we help thousands of people get ready for and experience success in raising capital, M&A, post-acquisition integration, tenders, audits and more.

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We see opportunity and potential in everything. We see it in people. We see it in your company.

Our mission is to help you and your team be confident in every critical decision and realize your potential fully. How?



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With security, workflow and analytics tools that put you in total control of any situation pre, during or post deal

By leveraging smart industry-first Al tools for automation, risk reduction and aiding decision making, at every stage of the business lifecycle



A global customer success team with thousands of deals' worth of experience, available 24/7

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"UBS has trusted Ansarada for 10 years on more than 100 deals of all types, sizes and complexities. Their service, product design and performance provides everything we need to reduce deal risks, extract valuable insights and execute efficiently."

Guy Fowler

Head of Investment Banking and Chairman, UBS Group

You don't just need a data room!

You need a place to turn opportunities into outcomes. You need certainty. You need confidence. You need material outcome management.

We've delivered over 30,000 successful deal outcomes to thousands of companies around the world, from startups to Google, to the world's top banks and governments. Along the way we've learned what separates the winners and the losers. What causes you and your advisors pain. What it takes to mitigate reputational risks, legal risks, deal risks, compliance risks and more.

It's why we established the category of material outcome management, and are focused on serving companies end-to-end to ensure their critical outcomes are delivered.



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Simple pricing, flexible plans

All Ansarada plans include free <u>unlimited</u> <u>data</u> and guest user access, eliminating the risks and uncertainty of per-page or per-MB pricing models. That's why the world's top companies and highperformance dealmakers have made the switch and made Ansarada #1.

Getting started

1. Pick a plan

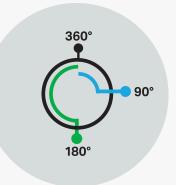
Start with the feature set you need and upgrade your plan at any time.

2. Select your users

Get your whole team on now, or start small and scale -up as needed. We offer bulk user discounts.

3. Subscribe annually or monthly

Save up to 60% with an annual subscription.







Our Plans

	90 ⁰ plan	180 [°] plan	360⁰ plan	
per person / month (billed annually)	\$39 /per person	\$119 /per person*	\$189 /per person*	
∞ Free and unlimited data	~	~	~	
와 Free and unlimited virtual data room guests	\checkmark	~	~	
Pathways pre-built for superior outcome preparation and management; accelerate deals, audits, post acquisition integration and more	\checkmark	~	~	
المعنى	\checkmark	~	~	
1 virtual data room (you can purchase more, as an add-on pack from the 180° and 360° plan)	\checkmark	~	~	
Google Drive, Dropbox, Box and OneDrive integration	\checkmark	~	~	
Assign team tasks, collaborate, request updates and approvals	✓	~	~	
Live chat support and online knowledge base	\checkmark	~	~	
24/7 phone and email support		~	~	
Dynamic watermark security		~	~	
Print and save control of files inside and outside your virtual data room		~	~	
Lock, track and self destruct PDF and Microsoft Office files anywhere, any time		~	~	
Activity reports on users, documents, Q&A and more		~	~	
Q&A workflow engine with email and Excel integration		~	~	
Al scoring and prediction of bidder engagement and behavioral insights		~	~	
Dedicated customer success manager			~	
Enterprise grade compliance reporting controls			~	
 IP access restrictions, single sign-on (SSO) & multi-factor authentication (MFA via external SSO providers only) 			~	
Monthly subscription	\$98 /month (per person)	\$298 /month (per person)	\$472 /month (per person)	
60% Annual subscription paid annually	39 /month (per person)	\$119 /month (per person)	\$189 /month (per person)	

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We offer bulk user discounts

We understand that not all deals are the same. That's why we offer a pre-pay bulk user discount.

2. What size is your team?

	Pay per individual user Start small and scale up as needed	5 user team pre-pay pack Get a 20% discount on 5 user licences**	10 user team pre-pay pack Get a 33% discount on 10 user licences	15 user team pre-pay pack Get a 40% discount on 15 user licences	Large team user pre-pay pack
		Save 20%	Save 33%	Save 40%	Talk to us about large team discounts
90 [°] plan	\$39 / per user*	\$156 / 5 users*	\$261 / 10 users*	\$351 / 15 users*	
180° plan	\$119 / per user*	\$476 / 5 users*	\$ 797 / 10 users*	\$ 1,071 / 15 users*	
360° plan	\$189 / per user*	\$ 756 / 5 users*	\$ 1,266 / 10 users*	\$ 1,701 / 15 users*	
	*Monthly costings on a pre-pa	aid annual subscription			

*Monthly costings on a pre-paid annual subscription.

**Discounts are applied to user packs only. Individual licences are charged at the normal rate.

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Add-on packs take your performance and efficiency to the next level

After 30,000 deals we understand that no company or material event is the same. That's why we've created powerful add-on packs to customize your plan.

Use add-on packs to boost your outcome.



Governance, risk and compliance pack Included in: 180°, 360°

Customer success and support pack Included in: 360°

Popular

Additional Data Room pack

1 Data Room included on every plan

Collaboration pack Included in: 180°, 360°

Al and automation pack Included in: 180°, 360°

Add-on packs		90° plan	180º plan	360º plan
Cu	stomer success and support pack (per-user pricing)			
ß	Dedicated customer success manager			✓
24)	24/7 phone and email support		✓	✓
	Monthly subscription	\$39 /month (per person)	\$25 /month (per person)	✓
	Annual subscription paid annually	\$16 /month (per person)	\$10 /month (per person)	✓

Governance, risk and compliance pack (per-user pricing)

2	Dynamic watermark security		✓	✓
₿	Print and save control of files inside and outside your virtual data room		✓	✓
	Lock, track and self destruct PDF and Microsoft Office files anywhere, any time		✓	✓
مُ	Activity reports on users, documents, Q&A and more		✓	✓
	Monthly subscription	\$163 /month (per person)	✓	✓
	Annual subscription paid annually	\$65 /month (per person)	✓	~
	IP access restrictions, single sign-on (SSO) & multi-factor authentication (MFA via external SSO providers only)	Only available on 360° plan	Only available on 360° plan	~
Û	Enterprise grade compliance reporting controls	Only available on 360° plan	Only available on 360° plan	✓

Al and automation pack (per-user pricing)

Al scoring and prediction of bidde	er engagement and behavioral insights		✓	✓
	Monthly subscription	\$14 /month (per person)	✓	✓
	Annual subscription paid annually	\$6 /month (per person)	✓	✓
Q&A and collaboration pack (per address of the second s			~	✓
	nd Excerintegration		✓	
	Monthly subscription	\$39 /month (per person)		

Transaction room pack (per data room pricing)

1 additional virtual data room (available to all users in the subscription)	Not available on 90° plan		
Monthly subscription	Not available on 90° plan	\$595 /month	\$943 /month
Annual subscription paid annually	Not available on 90° plan	\$237 /month	\$377 /month

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You wouldn't pay per movie on Netflix or per song on Spotify

Don't pay per document or per page. Do more and get more for less on Ansarada.

We have simple SaaS subscription plans with unlimited data usage included. Just pick a monthly or annual option for the version that suits you best.

You can start small and scale up as your company grows or a deal calls for it. Or, you could have a multi-billion dollar transaction to execute right now and need to get the best and go big right away. We are here to serve you end-to-end with whatever you need – our pricing plans are no different.

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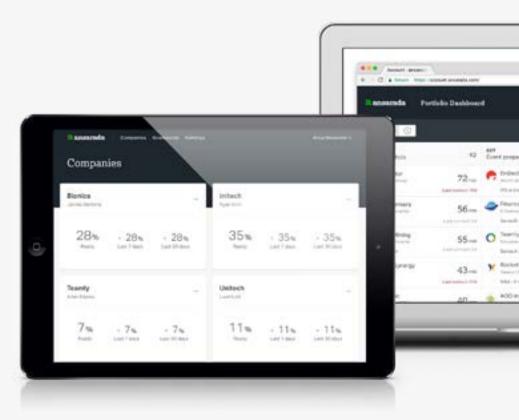
From deal preparation to execution, to staying ready for what's next

End-to-end management of your critical outcomes

We know data rooms very well – we've refined ours for over 12 years to be recognized as the best designed and most powerful in the industry for due diligence and deal execution. The Ansarada platform is also optimized for deal preparation, integration, ongoing compliance and reporting. You get everything you need to execute on your current and future outcomes. "We have built this relationship with Ansarada over the years due to the excellent flexibility and usability of the product. I would definitely recommend giving Ansarada a try, and you'll see how user friendly the system is."

Jai Liu

Corporate Counsel VMware Inc.



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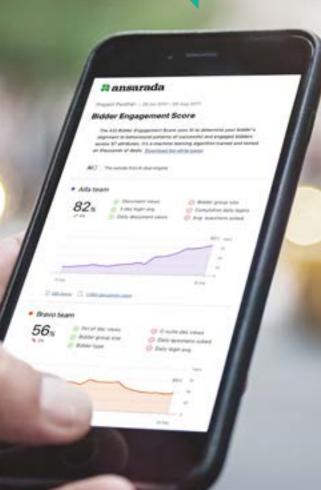
We're big fans of advisors. Serving them well means serving you well too.

Ansarada is purpose built for all the people and all the dynamics involved in achieving critical outcomes. "To ensure that all the jigsaw pieces fit together seamlessly, we use Ansarada."

Craig Harley Manager CBRE

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Team Alpha is the most engaged



The smartest Al insights and automation tools you can get

To execute a high-performance deal, you need high-performance features. Our rooms now come with a suite of data-driven AI tools – a world first for dealmakers. Get AI-powered analytics and automation tools built from insights from more than 30,000 deals.

Use Al trained on thousands of deals to turbocharge yours.

Our AI has learnt from thousands of M&A deals and millions of inputs. It is up to 97% accurate at predicting outcomes by Day 7 of a deal.

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Protect reputations and outcomes with unmatched security controls

Ansarada security controls are comprehensive and span our organization, application, document access and infrastructure. They are backed by eight years of independent audits and ISO27001 certifications covering more than 110 controls.

Ansarada has been tried, tested and audited by thousands of the world's leading companies and government organizations.

Satisfy any compliance, disclosure or reporting requirements with confidence and ease.

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- Mission Impossible style controls: Share your most sensitive information confidently with the ability to <u>remote</u> <u>self-destruct documents</u> at any point in the transaction. When you remove a bidder or guest from the transaction room, their <u>rights programmatically</u> <u>expire</u>, including all information saved outside of the room. Allow outside parties to run the financial models required for proper analysis, while removing the right to retain your most important data later on. No compromise required.
- Safeguard against human error: The platform's security engine moves the complexity to the back end and leaves only the simplest controls at the front, for the most efficient and intuitive experience for even the most junior person on your team. They get all the support they need to avoid mistakes and ensure total compliance during your transaction. No stress for them or you.



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ansarada.com

We're different in a way that makes a difference

To create a better solution, we decided to build a better company

- 1% of all our equity, time and profits goes to Adara, an advisory-powered not-forprofit working to improve health and education for women and children living in extreme poverty
- Named in Top 50 Great Places to Work for eight years
- Enabled to attract the best talent and stand out from the existing market in every respect; our team are passionate, smart and highly engaged
- More than 50% of our revenue is invested every year into R&D; innovation award winner
- Our culture is one of innovation: we look for ways to use technology to add more value to people every day
- More than 50% of our leadership team are female and we continue to champion diversity across the business

